



BSN SPORTS REWARD PROGRAM

FOR

Kimberly High School

BSN SPORTS is pleased to offer **Kimberly HS** the **BSN SPORTS REWARDS PROGRAM** for the purchase and supply of athletic apparel and equipment.

BSN SPORTS Product Pricing: Customer shall be able to purchase products at the following discounts:

- | | |
|---------------------------------------|-----------------------|
| • Nike Team Apparel/Stock Uniforms | 40% off Retail Price |
| • Nike Team Footwear | 35% off Retail Price |
| • BSN SPORTS Products | 15% off Catalog Price |
| • BSN SPORTS Catalog Branded Products | 5% off Catalog Price |

BSN SPORTS Products are identified in our catalog with a black star icon next to the product code. BSN SPORTS catalog branded products are products distributed by BSN SPORTS from a manufacturer such as Wilson, Spalding, Rawlings, etc.

All Custom Uniforms and Footwear will be priced separately. Custom apparel, decorated apparel and footwear from any other manufacturers offered by BSN SPORTS will be at the then-current team discount pricing.

Decoration charges are not included in the above discounts.

Sales through the following channels will not be included in Spending Level Totals for purposes of calculating the Product Rebates: products sold to the Cheerleading coach, through Fan Cloth, BSN SPORTS Sideline Stores. Fan Cloth is a fundraising partner of BSN SPORTS and this BSN Rewards Program does not prevent the Customer from using Fan Cloth.

My Team Shop: BSN SPORTS' online player pay site is required to be used by all varsity programs. Other programs including club sports, intramurals and other organizations will be encouraged to participate. My Team Shop products will be priced at 20-25% off Catalog/Retail Price. My Team Shop sales will be included in the Spending Level Totals.

Nike Agreement:

Product Rebate: Subject to the terms below, at the end of each school year of this agreement, the Athletic Program will receive a Product Rebate including selected products from Nike. The Product Rebate will be selected from a list of products provided by Nike and subject to availability at the time of order. Product Rebates are available after the requirements below are met and must be utilized during each school budget year. All Product Rebates will be redeemed in the periods specified by the manufacturer. A Product Rebate balance does not carry over from year to year.

FOOTBALL
 BASKETBALL
 VOLLEYBALL
 SOCCER
 BASEBALL
 LACROSSE
 TENNIS
 SOFTBALL
 UNIFORMS
 TRACK&FIELD
 STRENGTH&
 FITNESS
 WRESTLING
 SPORTS MED
 SPEED
 AGILITY
 SCOREBOARDS
 BENCHES&BLEACHERS
 COACHING
 AQUATICS



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 SPORTS MED
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 SCOREBOARDS
 BENCHES&BLEACHERS
 COACHING
 AQUATICS

Annual Product Rebate Amount:

Year 1	3500.00 in Nike apparel at manufacturers catalog price.
Year 2	7000.00 in Nike apparel at manufacturers catalog price.
Year 3	7000.00 in Nike apparel at manufacturers catalog price.
Year 4	7000.00 in Nike apparel at manufacturers catalog price.
Year 5	7000.00 in Nike apparel at manufacturers catalog price.

The maximum annual product rebate will be the amount above, inclusive of any manufacturer incentives.

Nike/BSN Sports will provide the school with banners to display on campus.

Nike shall provide Kimberly HS with a product allotment of \$500.00, valued at Nike retail pricing, for each Idaho State Championship.

Nike shall provide Kimberly HS with a product allotment of \$500.00, valued at Nike retail pricing, for each Idaho State Coach of the year.

Product Rebate: Subject to the terms below, Customer will receive a Product Rebate selected from a list of products, inclusive of applicable freight charges, provided by BSN SPORTS subject to availability at the time of order. Product Rebates may not be used to reduce outstanding balances. Product Rebates are available after the requirements below are met.

Product Rebates must be redeemed in the final two months of the Agreement Year (as defined below). Unused Product Rebate amounts, as of 5PM CST on the last day of each Agreement Year, are forfeited by the Customer. As a result, Product Rebate amounts cannot be carried from one Agreement Year to the next. Rebates only apply to orders placed under the terms and conditions of this BSN Rewards Program (including pricing).

Annual Spending Level	Annual Rebate Amount:
\$60,000+	6% of annual spend in Nike, other branded apparel or BSN SPORTS equipment at catalog price.
\$49,999 - \$59,999	Annual Rebate Amount: 5% of annual spend in Nike, other branded apparel or BSN SPORTS equipment at catalog price.



Maximum annual Product Rebate will be the amount above, inclusive of any manufacturer incentives. Orders with discounts greater than stated above will be excluded.

Any decoration or customization to rebate product is paid for by the Customer.

Shipping: Customer will pay freight charges on all orders.

Terms and Conditions: All purchases will be made through BSN SPORTS. Only products purchased through BSN SPORTS will be eligible for the Product Rebate.

All of Customer's accounts payable owing to BSN SPORTS must be paid within the payment terms provided by BSN SPORTS to receive Product Rebate.

Term: The initial term of this BSN Rewards Program shall be for five (5) years (the "Initial Term") commencing on the date this BSN Rewards Program is signed by an authorized officer of both parties and ending on the fifth (5th) anniversary of such date. At the expiration of the Initial Term, this BSN Rewards Program will automatically renew for successive one (1) year periods (each a "Renewal Term" and collectively with the Initial Term the "Term") unless a party provides the other party with written notice of its intent not to renew this BSN Rewards Program at least ninety (90) days prior to the expiration of the then current Term. Each 12-month period during the Initial Term or any Renewal Term shall be defined as an Agreement Year.

Acknowledged and Agreed to:

Zach Dong

Jeremy Sinz

Athletic Director or Authorized Date
Representative

Vice President

FOOTBALL
BASKETBALL
VOLLEYBALL
SOCCER
BASEBALL
LACROSSE
TENNIS
SOFTBALL
UNIFORMS
TRACK & FIELD
STRENGTH & FITNESS
WRESTLING
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